

August 11, 2010

ITEM NO. C3

AUTHORIZATION TO ENTER INTO A CONTRACT WITH AT&T FOR SUPPLY OF CISCO EQUIPMENT AND INSTALLATION SERVICES FOR THE CHA WAN UPGRADE

To the Honorable Board of Commissioners:

RECOMMENDATION

It is recommended that the Board of Commissioners authorize the Chief Executive Officer or his designee to execute a contract with AT&T to supply Cisco Equipment and Installation Services for the CHA's Upgrade of its Wide Area Network (WAN) in the amount of \$448,669.46.

RECOMMENDATION SUMMARY

Funding Code: General Fund

Vendor: AT&T

Address: 225 W. Randolph

City, State, Zip: Chicago, IL 60606

RFP Number: 10-00516

Contract Type: Professional Services

Original Contract Amount: \$448,669.46

Original Contract Period: 2 Years

Extension Options: One

Number of Vendors Solicited: 264

Number of Pick-Ups: 33

Number of Proposals Received: 4

Date Advertised: 4/23/10

Date Bids/Proposal Opened: 5/18/10

Pre-Proposal Conference: 4/29/10

Addendum # 1 Issued: 4/29/10

Addendum # 2 Issued: 5/10/10

Advertisement Publications: Chicago Sun-Times,
Chicago Defender, El Dia

M/W/DBE Participation (Original and Modifications):

Direct _____ % MBE _____ % WBE 20 _____ % DBE _____ %

Indirect _____ % MBE _____ % WBE _____ % DBE _____ %

Waiver _____ Yes/No

Section 3:

_____ (#) Hiring _____ (\$) Subcontracting 1.5 _____ % Other Economic Opportunities

BACKGROUND INFORMATION

In 2010 the Chicago Housing Authority ("CHA") issued a solicitation for the provision of Cisco equipment supply and installation services under RFP 10-00516 at various CHA sites and locations. The CHA currently uses T1 links to connect many of its remote sites to the CHA central network. These links provide integrated voice, video, and data to the CHA's remote sites. The existing T1 links are functional and suitable for servicing the CHA's current network capacity and application performance requirements. However, upgrading the networking equipment at sites across the CHA network would augment the current performance of CHA networking systems, and would better support enhancements to the CHA communications network and infrastructure that are implemented in the future.

Among the anticipated system improvements planned, the CHA has a video surveillance initiative that will require large amounts of bandwidth to each remote CHA site. The T1 links have a limited capacity and can become easily saturated with traffic where video is involved, potentially resulting in less than optimal network and application performance. The CHA would experience enhanced bandwidth and application performance at each remote site and across the network as a whole by upgrading the existing network equipment located at each CHA remote site with new, higher performing Cisco networking equipment, which will support and improve both current network performance and future network infrastructure enhancements.

PROCUREMENT INFORMATION

On April, 23 2010, the CHA advertised Request for Proposal (RFP) # 10-00516 in the Chicago Sun-Times, Chicago Defender, and El Dia Newspapers, to solicit proposals for a Cisco Equipment and Installation Services provider. The proposal was also sent out to Two-Hundred Sixty-Four (264) vendors and Sixty (60) Assist Agencies. The CHA held a pre-proposal meeting on April 29, 2010; and issued an addendum on April 29, 2010, deleting items from the equipment list; Addendum # 2 was issued on May 10, 2010 providing potential Respondents with clarifications to questions regarding the RFP. The due date was also changed from 05/13/2010, to 05/18/2010.

The CHA received a total of four (4) proposals in response to the RFP. The proposals were deemed responsive and were given to the evaluation committee for their review. The written proposals were originally scored by the evaluation team, and a competitive range was set, which included three of the Respondents. Meetings were held with the Respondents in the competitive range (which included oral presentations by these Respondents, and offered the opportunity for the CHA to provide additional direction on the project's requirements) and updated "best and finals" were presented by the Respondents in the competitive range. A second scoring was done based on the updated best and final proposals.

Following the second scoring phase and evaluation, AT&T was determined to offer the best proposal that met the technical requirements of the RFP and was found to provide the best overall value consistent with CHA's requirements for the Cisco Equipment and Installation Services. AT&T's presentation was impressive. It was very thorough and articulated an effective solution. AT&T has over 100 years of experience as a technology service provider. AT&T has successfully designed, deployed and installed over 1000 large scale WAN and Metropolitan Wide Area Network (MAN) projects throughout the city of Chicago and the United States. AT&T's experience deploying Cisco systems and equipment in large scale WAN and MAN Cisco projects will provide Chicago Housing Authority with a successful and reliable solution for CHA's WAN and MAN needs.

AT&T has over 70 Cisco Certified Internetworking Experts (CCIE's) employed for Cisco routing, switching and voice services. AT&T is highly qualified to design, configure, and install a large scale, city-wide Metropolitan Wide Area Networks. AT&T is an Internet Service Provider ("ISP") servicing multiple states with Metropolitan Wide Area Networks and has extensive experience providing telecommunications solutions. This was found to be an advantage compared to the other presenters who have never implemented a large scale Cisco WAN and MAN deployment of the magnitude required by the CHA.

AT&T has the resources with the proper skill sets and ample experience in successful large scale Cisco WAN and MAN deployments. AT&T's proposal, experience and resources will provide Chicago Housing Authority with a successful and timely Cisco WAN and MAN installation services. AT&T's proposal provides the best experience and value to the Chicago Housing Authority. Based on the foregoing it is in the best interest of the CHA to enter into a two-year contract with AT&T to supply and install Cisco networking equipment to the CHA in an amount not to exceed \$448,669.46.

RESOLUTION NO. 2010-CHA-100

WHEREAS, the Board of Commissioners has reviewed the Board Letter dated August 11, 2010 entitled “Authorization to Enter into a Contract with AT&T for Supply of Cisco Equipment and Installation Services for the CHA WAN Upgrade”.

THEREFORE, BE IT RESOLVED BY THE CHICAGO HOUSING AUTHORITY

THAT The Board of Commissioners authorizes the Chief Executive Officer or his designee to enter into a contract with AT&T for Cisco Equipment and Installation services in the amount of \$448,669.46.

